

The Economic Value of Central Ohio Technical College on the COTC Enrollment Area

Central Ohio Technical College (COTC) creates a significant positive impact on the business community and generates a return on investment to its major stakeholder groups—students, taxpayers, and society. Using a two-pronged approach that involves an economic impact analysis and an investment analysis, this study calculates the benefits received by each of these groups. Results of the analysis reflect fiscal year (FY) 2020-21.



Economic impact analysis

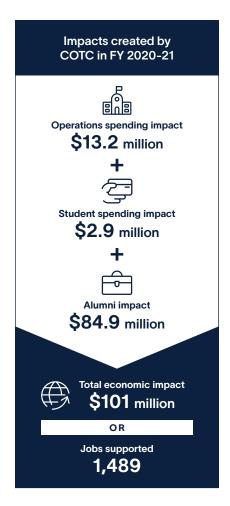
In FY 2020-21, COTC added **\$101 million** in income to the COTC enrollment area¹ economy. Expressed in terms of jobs, COTC's impact supported **1,489 jobs**.

Operations spending impact

- COTC employed 405 full-time and part-time faculty and staff. Payroll amounted to \$10.9 million, much of which was spent in the region for groceries, mortgage and rent payments, dining out, and other household expenses. The college spent another \$12.4 million on day-to-day expenses related to facilities, supplies, and professional services.
- The net impact of the college's operations spending added \$13.2 million in income to the regional economy in FY 2020-21.

Student spending impact

- Around 5% of students attending COTC originated from outside the region. Some of these students relocated to the COTC enrollment area. In addition, some in-region students, referred to as retained students, would have left the COTC enrollment area for other educational opportunities if not for COTC. These relocated and retained students spent money on groceries, mortgage and rent payments, and other living expenses at regional businesses.
- 1 For the purposes of this analysis, the COTC enrollment area includes the COTC Service Region and is comprised of the following counties: Coshocton, Delaware, Fairfield, Franklin, Hocking, Knox, Licking, Madison, Morrow, Perry, Pickaway, and Union.



The expenditures of relocated and retained students in FY 2020-21 added \$2.9 million in income to the COTC enrollment area economy.

Alumni impact

- Over the years, students have studied at COTC and entered or re-entered the workforce with newly-acquired knowledge and skills. Today, thousands of these former students are employed in the COTC enrollment area.
- The net impact of COTC's former students currently employed in the regional workforce amounted to **\$84.9 million** in added income in FY 2020-21.



THE COTC ENROLLMENT AREA, OHIO

ਬ੍ਰੀਰ Investment analysis

Student perspective

- COTC's FY 2020-21 students paid a present value of \$9.9 million to cover the cost of tuition, fees, supplies, and interest on student loans. They also forwent \$3.7 million in money that they would have earned had they been working instead of attending college.
- In return for their investment, students will receive a cumulative present value \$98.5 million in increased earnings over their working lives. This translates to a return of \$7.20 in higher future earnings for every dollar students invest in their education. Students' average annual rate of return is 21.1%.

Taxpayer perspective

- Taxpayers provided COTC with \$11.7 million of funding in FY 2020-21. In return, they will benefit from added tax revenue, stemming from students' higher lifetime earnings and increased business output, amounting to \$26.6 million. A reduced demand for government-funded services in Ohio will add another \$2.6 million in benefits to taxpayers.
- For every dollar of public money invested in COTC, taxpayers will receive **\$2.50** in return, over the course of students' working lives. The average annual rate of return for taxpayers is **4.5%**.

Social perspective

- In FY 2020-21, Ohio invested \$29.4 million to support COTC. In turn, the Ohio economy will grow by \$351.8 million, over the course of students' working lives. Society will also benefit from \$8.3 million of public and private sector savings.
- For every dollar invested in COTC in FY 2020-21, people in Ohio will receive \$12.20 in return, for as long as COTC's FY 2020-21 students remain active in the state workforce.

Students see a high rate of return for their investment in COTC



Average annual return for COTC students

21.1%



Stock market 30-year average annual return

10.5%



Interest earned on savings account (National Rate Cap)

0.8%

Source: Forbes' S&P 500, 1992-2021. FDIC.gov, 2-2022.

For every \$1...



Students gain in lifetime earnings

\$7.20



Taxpayers gain in added tax revenue and public sector savings

S2.50



Society gains in added income and social savings

\$12.20

