Bilateral Articulation Agreement

October 7, 2013

Between

Central Ohio Technical College and Licking Heights High School
Business Management Technology Marketing Program

Program

This agreement, entered into for the 2014-2016 graduates, is based on a review of the Marketing program of study at Licking Heights High School and the Business Management Technology curriculum and syllabi at Central Ohio Technical College.

Purpose of Agreement
This agreement is designed
• To encourage secondary students to pursue a postsecondary education,
• To reduce repetition of mastered competencies between secondary and postsecondary programs of study,
• To provide a smooth transition from secondary to postsecondary, and
• To reduce the cost of higher education for students and the state of Ohio.

Tech Prep articulation agreements recognize a seamless curriculum pathway that starts in high school to an associate degree that leads to careers in related technical fields. This agreement enables graduates of Licking Heights who successfully completes the academic and technical competencies required for the Marketing to receive college credit for certain courses in the Business Management Technology associate degree program at Central Ohio Technical College.
Eligibility Criteria

Students seeking college credit through this Tech Prep bilateral articulation agreement must meet the following criteria/requirements:

- The student must have completed the secondary Tech Prep competencies (academic and technical) relevant to the Central Ohio Technical College courses, with a grade of A, B, or C.
- An application and subsequent matriculation to Business Management Technology at Central Ohio Technical College must occur within 3 years of high school graduation date.
- The student must meet all college entrance, general admission and program specific requirements and complete the COMPASS or ACT assessment. The COMPASS assessment is available, free of charge, through the Central Region Tech Prep Center.
- The student is responsible to inform college admissions personnel of his/her Tech Prep status and eligibility for articulated college credit and verify that appropriate documentation has been provided to the college by the secondary school.

Secondary School Responsibilities

- Secondary instructors are required to have the appropriate teaching credential as defined by the Ohio Department of Education.
- For the purpose of compliance with state, program or regional accreditation standards, Central Ohio Technical College reserves the right to review, validate and copy the credentials (e.g., college transcripts and resumes) of the instructors of articulated courses for external auditing purposes.
- The secondary instructor(s) will complete an Instructor Recommendation Form for each student upon graduation which will be maintained in the student’s secondary permanent file. An Instructor Recommendation Form must be submitted to the Records and Registration Office prior to receiving credit.
- The college and secondary school will develop methods of publicizing the agreement to encourage students to take advantage of seamless transitions and advanced placement opportunities.

Awarding of Credit

- There will be no charge for college credit awarded through this agreement.
- Student eligibility for technical or related credit is primarily determined by high school teachers evaluation based upon predetermined criteria set by the college. In certain cases, record of relevant student external certification, college proficiency testing, review of portfolios, or other forms of assessment may also be required.
- Placement in Central Ohio Technical College’s courses is determined by the student’s scores on the college’s required placement test(s). Credit is available only for the technical courses specified on the attached list of articulated Tech Prep courses.
- Articulated courses are recorded on the student’s permanent records after a student enrolls in and completes a non-articulated college credit at Central Ohio Technical College.

The administrators and faculty of the program at both levels pledge their commitment and support to continuing this relationship and to promoting these articulation opportunities to the students.
Articulation Agreement Signatures

Licking Heights

Dr. Phillip Wagner
District Superintendent
10/14/13

Central Ohio Technical College

Bonnie L. Coby, Ph.D.
President

10/11/2013

Mark A. Knutson, Ed. D.
Chief Academic Officer

10/8/2013

Ken Kraemer
Principal

10/15/13

Dr. Vicki Deitelaere
Division Dean

10/7/2013

Steve Varricchio
Tech Prep Instructor

10/11/2013

Cindy Nauer
Program Director

10/7/2013

Distribution: Signees Above and others as determined by the signing partners.

Bilateral Articulation Agreement
Implemented 2012
Central Ohio Technical College

Courses Available for Bilateral Articulation

This agreement is in effect for students graduating from the Marketing Program at Licking Heights High School starting the academic year 2014-2016, and enrolling in one of Central Ohio Technical College's Associate Degree Programs listed below. College matriculation must occur within 3 years of the high school graduation date.

<table>
<thead>
<tr>
<th>Course Number</th>
<th>Course Name</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS 105</td>
<td>Introduction to Business</td>
<td>3.0</td>
</tr>
<tr>
<td>BUS 135</td>
<td>Introduction to Human Resource Management</td>
<td>3.0</td>
</tr>
<tr>
<td>BUS 150</td>
<td>Document Applications</td>
<td>3.0</td>
</tr>
<tr>
<td>BUS 210</td>
<td>Entrepreneurship</td>
<td>3.0</td>
</tr>
<tr>
<td>BUS 240</td>
<td>Retail Management</td>
<td>3.0</td>
</tr>
</tbody>
</table>
Central Ohio Technical College

Instructor Recommendation Form
For
Agreement Between

Central Ohio Technical College
AND
Licking Heights High School
Business Management Technology
AND
Marketing Program

STUDENT INFORMATION

Name______________________________ Phone______________________________
Address______________________________ E-Mail______________________________
City & State______________________________ DOB______________________________
Zip______________________________
COTC Student ID#______________________________ Graduation Year______________________________
(If applicable)

Notice to Secondary or Adult Education Instructor
Instructor sign and date any course(s) for which the above named student has performed at a level of
an A, B, or C and achieved state program competencies as determined by the Licking Heights High
School Marketing Instructor for any single Central Ohio Technical College Course. For those courses
that the student did not achieve competence, enter "Not Achieved" in the signature area.

<table>
<thead>
<tr>
<th>College Course Number and Course Name</th>
<th>Credits</th>
<th>Tech Prep Instructor Signature</th>
<th>Grade</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS 105 Introduction to Business</td>
<td>3.0</td>
<td></td>
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<td></td>
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<tr>
<td>BUS 135 Introduction to Human Resource Management</td>
<td>3.0</td>
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<tr>
<td>BUS 150 Document Applications</td>
<td>3.0</td>
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<tr>
<td>BUS 210 Entrepreneurship</td>
<td>3.0</td>
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<tr>
<td>BUS 240 Retail Management</td>
<td>3.0</td>
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</tr>
</tbody>
</table>

SUBMIT THIS APPLICATION TO:
Gateway Records
Central Ohio Technical College
1179 University Drive, Newark, OH 43055
740-366-9494

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Implemented 2012

Page 5 of 5